



the absence management solution

e-days partner
program, the
opportunity...



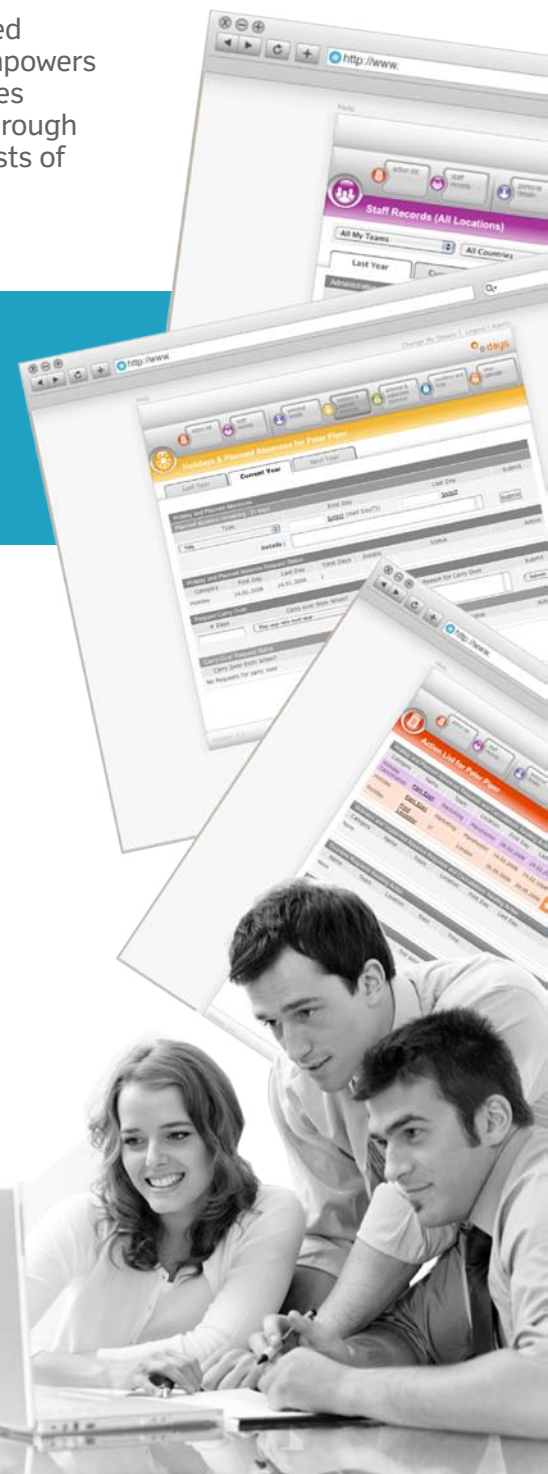
some facts about e-days

- The corporate world's most advanced commercially available, staff holiday planning and staff sickness management system.
- A hosted solution delivered using the Software as a Service (SaaS) model.
- Entirely web based and accessible using any standard internet enabled PC's or mobile device.
- Requires no software downloads.
- Has an enviable customer base across more than 35 countries.
- Is suitable for companies of any size.
- Creates improved productivity, empowers staff and provides costs savings through reducing the costs of staff absence.

the opportunity

Until now, e-days sales have been reliant upon incoming website enquiries that are converted internally. Using this method we have successfully sold e-days to companies across the world. To-date, we have sold more than 10,000 e-days licenses all of which are renewed on an annual basis. The potential market for e-days is vast and is worldwide – essentially the market includes every company that has a desire to streamline its staff absence procedures and / or that wants to reduce its cost of absence. The market opportunity for e-days is large enough to warrant a substantial outbound sales

team and an aggressive ongoing marketing strategy. Instead however, we have created a partner program that allows pre-vetted companies to sell e-days into their existing client base. Our partner program financially rewards partners with up to 75% of the first year value for each new e-days system sale.



interested?

1. What makes you a relevant potential partner (e.g. current offerings, current customer base?)
2. What is your company's history, size, stability and reputation?
3. Do you have any other partner program agreements?
4. Are there any potential conflicts of interest?
5. What is your usual sales approach and what approach would you have for e-days?
6. What sales expectations can you envisage?
7. Can you provide sales opportunities outside the UK?
8. How do you differentiate yourselves from the competition?
9. Would we get to know your senior management team?
10. Would you offer any sales guarantees or marketing commitments?

some existing clients using e-days:



contacting e-days

If you have any questions or need any further information do not hesitate to get into contact with the e-days team.

You can contact us using the details below:

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